



### ARCHIBUS/FM

| <b>Product Solutions - Entry Level</b> |  |   |  |
|--|--|---|--|
| Product                                | <b>Express (TM)</b>  | <b>Facil -o- tor (TM) 100</b>   | <b>Facil -o-tor (TM) 300</b>   |
| Target Client                          | Facility under 100K rsf, no dedicated Falicite Mgr or proactive management of facility costs | Facility averaging about 250K rsf or less, with a dedicated Facility or Office Mgr, who is beginning to explore proactive facility management | Aproximately 500K rsf or less, with a dedicated Facility Mgr, who recognizes the need to actively manage physical infrastructure |
| <b>Approximate Facility Size Range</b> |  |   |  |
| Rentable Sq. Feet                      | 25,000 - 95,000  | 95,000 - 250,000  | 250,000 - 500,000  |
| Rentable Sq. Meters                    | 2,300 - 9,000  | 9,000 - 24,000  | 24,000 - 48,000  |
| Infrastructure Framework               | Local - single site only   | Local - single site only  | Local - single site only   |
| Concurrent Users                       | 1  | 1   | 3  |
| Database Included?                     | Sybase 7.0 Runtime   | No - must procure separately  | No - must procure separately   |
| Multi-user?                            | No   | No  | Yes  |
| Authoring?                             | No   | Yes   | Yes  |
| Able to Share Data?                    | Yes  | Yes   | Yes  |
| <b>User Interfaces</b>                 |  |   |  |
| Essential Process Toolbars             | Yes  | Yes   | Yes  |
| Expanded Process Toolbars              | No   | Yes   | Yes  |
| Navigator                              | No   | Yes   | Yes  |
| Executive Info System (EIS)            | Optional   | Optional  | Optional   |
| Allow Web Connectivity?                | No   | Optional, with Web Central purchase   | Optional, with Web Central purchase  |
| <b>Application Functionality</b>       |  |   |  |
| Real Property & Lease Management       | Yes - Essential Methods  | Yes   | Yes  |
| Space Management                       | Yes - Essential Methods  | Yes   | Yes  |
| Strategic Master planning              | No   | Yes   | Yes  |

|   |                              |                              |                              |
|---|------------------------------|------------------------------|------------------------------|
| Overlay with Design Management            | No                           | Yes                          | Yes                          |
| Furniture & Equipment Management          | Yes - Essential Methods      | Yes                          | Yes                          |
| Telecommunications & Cable Management     | Yes - Essential Methods      | Yes                          | Yes                          |
| Building Operations Mgmt with Work Wizard | Yes - Essential Methods      | Yes                          | Yes                          |
| Room Sheduling                            | Yes - Essential Methods      | Yes                          | Yes                          |
| Hoteling                                  | No                           | Yes                          | Yes                          |
| <b>Project / Record Limits</b>            |                              |                              |                              |
| # of Active Projects                      | 3                            | 5                            | 10                           |
| Properties                                | 100                          | 200                          | 250                          |
| Leases                                    | 100                          | 200                          | 250                          |
| Suites                                    | 300                          | 600                          | 1,000                        |
| Employees                                 | 500                          | 1,000                        | 2,500                        |
| Rooms                                     | 1,000                        | 2,000                        | 5,000                        |
| Equipment                                 | 2,500                        | 5,000                        | 10,000                       |
| Jacks                                     | 2,500                        | 5,000                        | 10,000                       |
| Furniture Units                           | 10,000                       | 20,000                       | 40,000                       |
| Active Work Orders                        | 1,000                        | 2,000                        | 4,000                        |
| Active Work Requests                      | 1,000                        | 2,000                        | 4,000                        |
| Total Records Available                   | 19,000                       | 38,000                       | 77,000                       |
| Work Order History                        | No Limit                     | No Limit                     | No Limit                     |
| Work Request History                      | No Limit                     | No Limit                     | No Limit                     |
| Includes Computer Based Trainign          | Yes                          | Yes                          | Yes                          |
| Upgrade to full Enterprise Edition?       | 85% credit of purchase price | 85% credit of purchase price | 85% credit of purchase price |